

## Sales Manager Solanaceae

Morocco

To boost our sales in Maghreb area, we are looking for a Sales manager with a commercial orientation and through knowledge of agriculture and vegetable production.

### What are you going to do?

You will be responsible for managing and developing the solanaceae program, by pushing and maintaining a varieties introduction flow.

You will be working in an international environment and will collaborate with colleagues, not only in the sales team but also in breeding and abroad. Your main responsibilities are:

- Introduce new varieties
- Conducting an efficient customer management
- Prospecting new customers and strengthen customer relationships
- Planning, organizing and managing commercial activities

### Your power

You are a team player, people-oriented, proactive, decisive, creative, flexible and resilient.

When dealing with customers, you have to be able to manage influences, relationships and complex accounts; as well as creating and building an efficient network.

### Requirements

- Education: University degree ( preferably in Agronomy)
- Experience in agricultural sector
- Willing to travel frequently
- Fluent in English

### Our power

We are an independent vegetable seed company, breeding, producing and marketing our varieties all over the world. There's a good chance that you'll find our tomatoes, cucumbers, sweet peppers, lettuce or other vegetables on your plate, no matter where you are. We are a company with a supportive, energetic culture.

As an employee of Enza Zaden, you'll have more than 1800 colleagues of 40 nationalities worldwide. Strong team players with an entrepreneurial spirit who easily take responsibilities is exactly what we like to see in our employees here at Enza Zaden. Are you going to join us? We offer you a positive working environment and ample opportunities for personal development. Plus a competitive salary and excellent benefits.

### Interested?

Please send your application and CV, along with a covering letter, to Serafin Lirola (HR Manager) via [recursoshumanos@enzazaden.es](mailto:recursoshumanos@enzazaden.es)

For more information about our company and the visit our website: [www.enzazaden.es](http://www.enzazaden.es)